

# GLOBAL CAPABILITIES

## GLOBAL SPECIALTY LINES

RSA Canada's team for large commercial clients that adhere to a risk-managed approach to their business

[rsabroker.ca](http://rsabroker.ca)

### THE RSA ADVANTAGE

**Relationship-driven. Experienced. The RSA Advantage represents how, together, we win.**

- We offer compliant, tailored multinational solutions to help clients navigate the complexity of different insurance markets in over 150 countries and territories around the world
- Our specialized underwriters partner with brokers and their clients to create a customized approach for every risk and level of complexity, including best risk management, efficient local policy issuance, jurisdictional inspection services and claims processes
- In partnership with brokers and clients, RSA creates customized, responsive claims programs that address specific needs, emphasizing long-term relationship management
- The seasoned experts on our claims team provide 24/7 claims reporting, promptness and timely settlements

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**At RSA Canada, our professionals offer in-depth knowledge of territory-specific issues, markets and industry complexities in every corner of the globe.**

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## Here in Canada and around the world

Operating in Canada since 1845, RSA Canada is a part of the RSA Insurance Group, headquartered in London, United Kingdom. We have one of the largest global networks in the insurance industry, spanning over 150 countries and territories worldwide. This network helps us to provide tailored insurance solutions for large, complex national and international risks.

At RSA Canada, we offer a simple, responsive and consistent customer service approach, and we aim to provide a comprehensive solution for our global clients and their foreign risks.

We offer international expertise at a local level. We create a strong, cohesive solution to manage our customers' risks effectively—and when something does go wrong, we are there with sophisticated claims service.

### OUR EXPERTISE

At RSA, we have experienced underwriters and claims specialists across all industries with expertise in complex, non-conventional arrangements. Our professionals have in-depth knowledge of territory-specific issues, as well as market and industry complexities in every corner of the globe, and we pride ourselves on using this information to understand our customers' businesses inside and out.

From legislation, regulation and taxation through to the important intangibles such as local commercial customs and cultural differences, our network supports our global clients around the world.

We are deeply committed to building a solid tripartite partnership among the insurer, broker and customer, a partnership that is critical in the context of the complexity and size of a global account.

- Specialist country experts to provide advice to brokers and customers
- A multilingual team that manages the performance of our local offices across the world
- In-house risk engineering and loss prevention programs to manage costs and minimize risk exposures as part of an overall risk management strategy

We are able to arrange a wide array of product line and coverage offerings, including:

- Commercial General Liability
- Umbrella/Excess
- Property/Business Interruption
- Marine
- Construction
- Equipment Breakdown Insurance
- Energy
- Renewable Energy
- Professional and Financial Lines (ProFin)

### FEATURES AND BENEFITS

Our customers operate in a highly complex, constantly changing and strictly regulated world. Delivering multinational insurance solutions can appear challenging, but we keep it simple. With customized multinational insurance programs, we can deliver stability and consistency in coverage, while ensuring compliance with local territorial regulations.

Our global network provides a local response to multinational business needs with a first-hand understanding of language, culture and commerce. Our offering includes:

- Locally issued policies in over 150 countries and territories
- Local underwriting authority and superior underwriting expertise for complex risks
- Ability to resolve complex issues, such as negotiating with local regulatory bodies
- Prompt local language documentation, fair settlement and efficient local payment of claims—and rapid movement of money wherever the business is located

### RSA IN THE USA

Through our licensed global network partners, we provide risk engineering, underwriting and claims service across all 50 states and in the District of Columbia for multinational clients. Royal Sun Alliance Insurance Agency Inc. (RSAIA) is a Managing General Agency owned by RSA that services the US elements of RSA's global insurance programs. Our cross-border service proposition is built on flexibility, ease of doing business and a commitment to deliver—as well in-depth knowledge of multinational solutions and the complex US market.

### CONTACT

For more information, contact your RSA underwriter or contact our **Specialty Team**.