

## RISK CONTROL SERVICES

### GLOBAL SPECIALTY LINES

RSA Canada's team for large commercial clients that adhere to a risk-managed approach to their business

#### **THE RSA ADVANTAGE**

**Relationship-driven. Experienced. The RSA Advantage represents how, together, we win.**

- Our specialized underwriters partner with brokers and their clients to create a customized approach for every risk and level of complexity, including best risk management, efficient local policy issuance, jurisdictional inspection services and claims processes
- Our specialized risk control team consults with large business clients to help them manage and mitigate risk
- We excel at the tripartite relationship (client, broker and insurer) because we know this level of collaboration is critical
- In partnership with brokers and clients, RSA creates customized, responsive claims programs that address specific needs, emphasizing long-term relationship management

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**We partner with businesses for the long term to drive continuous operational and safety improvements.**

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## Helping businesses protect employees and control losses

At RSA, we believe that effective risk management can improve business performance. Our risk control team can assist clients' efforts to reduce operations-related losses.

RSA recognizes that every business is different. That's why we can support clients in developing an effective and attainable plan to meet unique risk management goals. Our engineers and consultants are among the most experienced in the industry, with a proven track record of delivering engineering services to companies around the globe and across different commercial sectors.

We are committed to partnering with businesses for the long term to drive continuous operational improvements and make safety a natural part of doing business. By making workplace safety a top priority, we can help businesses protect their employees, control their losses and associated costs, and inspire a culture of safety.

We offer a simple, responsive and consistent client service approach. Clients can rest assured that if a loss does occur, they will deal with highly skilled and sophisticated claims staff to mitigate the impact of business interruption.

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**RSA Canada maintains an A rating (stable outlook) from Standard & Poor's, the world's leading provider of credit ratings, and is supported by the financial strength and stability of RSA Insurance Group plc.**

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### FEATURES AND BENEFITS

- Ability to service regionally or nationally with a high level of competency
- Solid integration with RSA underwriters
- Flexible and creative risk solutions
- A culture of constant professional development within risk control
- An accredited and experienced team of professionals who are passionate about their work

### RISK CONTROL SERVICES

Our highly specialized risk control team is organized to support the following products.

#### Construction

Construction projects require a review of the physical and operational hazards facing clients, the project, and the clients' suppliers, contractors and equipment. Our risk control engineers and consultants identify risks, recognize the perils and recommend mitigation solutions.

#### Fleet

One of the riskiest activities for any employee is operating a motor vehicle. We are an ally in reducing this exposure. We can improve clients' fleet operations by implementing programs such as fleet safety management, driver safety, vehicle safety, vehicle and cargo security, and incident management.

#### Liability

Our risk control consultants can assess and analyze clients' liability risks associated with premises, products and environment. Our depth of experience allows us to analyze loss trends and develop focused risk control programs. If a program exists, we can review it with an eye to improvement, and we can provide support or training as required.

#### Property

Our risk control consultants evaluate client needs and recommend a course of action. Depending on the account size and complexity, it may include a detailed on-site survey or a customized service plan, complete with a benchmarking system. Our consultants across Canada provide ongoing hazard analysis of client property through on-site visits.

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### CONTACT

For more information, contact your local underwriter or contact Al Bruno, our Risk Control expert, at:

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